



Sports and Youth Services Department, Odisha

Kalinga Stadium, Nayapalli, Bhubaneswar – 751012

Reference No: SYS-OE-OE-0034-2022-**18205**/SYS, Dated: -12/10/2022

RFP for 'providing Professional Manpower and Coaching Services for Athletics for Sports and Youth Services Department, Odisha'

Corrigendum

Taking consideration of suggestions received by Sports & Youth Services Department to the queries of the bidders, the original RfP No. SYS-OE-OE-0034-2022-17730/SYS, dated 01.10.2022, is hereby modified to the extent of following points. The corrigendum so adopted, shall be considered to be part of the RfP.

Joint Secretary, DSYS

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1	9	9 1A	Technical Evaluation Criteria	25	Experience of the Agency: Work order along with completion certificate or Continuation certificate. The documents submitted should cover all the years of operation as claimed by the Bidder	How many work orders/ MoU should be submitted for each year?	Work orders, along with completion certificate or continuation certificate, that clearly demonstrate the years of experience of the bidder in providing sports management services shall be submitted. For e.g. if the bidder submits a work order along with completion certificate for services executed in year 2016, the total experience shall be considered as 5 – 7 years.
2	Annexure 2	Clause No. 2.2.(a)	Special Conditions of Contract	38	Coaching and Performance support staff: Provide end-to-end technical coaching and support towards development and excellence in performance of Athletics	Assuming that end-to-end technical coaching and support means “coaching services” that may include year-plan, periodization	The responsibilities for each category of manpower (coaches, sports scientist, IT, HR, Communications, etc.) shall be as per clause 2.3.1 of the

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						(based on various meets/ events), coaching plans, pre-season and post-season plans etc. Should the agency include all these in the scope of work? Kindly suggest/ clarify.	RfP, wherein responsibilities are indicated in detail.
3	5	5.4	Manpower Resources required	63	Manager – Sport Mgmt.. & Dev., Infra, IT, Communications, HR, Finance, SRO – 80,000-1,45,000 Head of all above positions Range – Rs. 41,420 – 1,12,400 per month, consolidated	In many of the positions mentioned, Manager's salary range is higher than the Head of that particular department (lower and higher both). Example: Sports Management & Development Research & Analysis Sports Infrastructure Information Technology HR Finance In communication the service cost is the same for Head and Manager.	The service cost for manpower resources has been enclosed as Annexure 01

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						Kindly reconfirm if these are correct.	
4	9	2A	Financial Strength of the Agency	26	The Bidder should have an average annual turnover of min. INR 3 crore in the last 5 (five) financial years (i.e., FY 2017-18, FY 2018-19, FY 2019-20, FY 2020-21 and FY 2021-22)	In todays times when there are growing startups why is network a criteria. Lot of companies have planned losses as part of growth but that doesn't mean they are incapable. We strongly urge this criteria to be re considered and a alternative to the same provided	RfP conditions shall prevail
5	7.2	7.2.2	Financial Criteria	14	Net worth of the Bidder in at least one of the last 5 (five) financial years should be positive as per audited balance sheet (Applicable 5 (five) years – FY 2017-18, FY 2018-19, FY 2019-20, FY 2020-21, and FY 2021-22)		
6	8	8.3	Consortium	16	Bidding in the form of a consortium is not allowed	Any particular reason why consortium is not permissible. It would help create a stronger team to deliver a project of this scale.	RfP conditions to prevail
7	8	8.24	Bid Due date and Opening of technical Bid	5	Bid due date and opening of technical bid is on 25 th October 2022 at 4 pm and 5 pm	Request to postpone the bid due	The bid due date is revised as follows: a. Bid due date – 27 October

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					respectively	date and opening of technical bid in 1st week of November 2022 preferably on 4th November 2022 considering Deepawali Festival in last week of October 2022	2022, 4:00 PM b. Opening of Technical Bid – 27 October, 5:00 PM
8	2	2	Tender Document Cost	6	DD should reach DSYS on or before the Bid Due Date by registered post/ registered courier	Please allow submission of DD for Tender document cost by hand delivery till 3 pm on bid due date in addition to registered post and registered courier	Accepted. The Demand Draft shall be submitted to the Nodal Officer, as per Bid Data Sheet (Page 6, point no. 9)
9	Annexure 5		Financial Bid Format	73	Format for Financial bid submission. Bid to be submitted in %	Format not clear. Please explain	Bidders are requested to refer to Clause 8.19.5 (Page no. 20) and Financial Bid Format (Page no. 73, Annexure 5)
10	8	8.19	Technical Bid	20	Technical bid to be submitted online	Please confirm that technical bids and financial bid to be submitted online. Only DD for tender fee to be submitted in hard format as	Technical and financial bids are to be submitted online. Only DD for tender fee is to be submitted in hard copy as per the format

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						mentioned in point 2 above	indicated in the RfP.

Annexure 01 – Monthly Service Cost of the Manpower Resources

Sl. No.	Manpower resource	Monthly Service Cost
1	Chief Operating Officer	Range - Rs. 2,00,000 - 3,00,000 per month, consolidated
2	Chief Coach	Range - Rs. 1,45,000 - 2,65,000 per month, consolidated
3	Head Coach	Range - Rs. 1,45,000 - 2,25,000 per month, consolidated
4	Head, Sports Management & Development	
5	Head – Infra	
6	Head – IT	
7	Head - Communications	
8	Head – HR	
9	Head – Finance	
10	Head - Research	
11	Sr. Coach	Range - Rs. 1,20,000 - 1,50,000 per month, consolidated
12	Coach	Range - Rs. 1,05,000 - 1,50,000 per month, consolidated
13	Asst. Coach	Range - Rs.41,120 - 112,400 per month, consolidated
14	Trainer	Range - Rs. 25,000 - 35,000 per month, consolidated
15	Specialist Coach	Range - Rs.41,120 - 112,400 per month, consolidated
16	S&C Coach	Range - Rs. 40,000 - 80,000 per month, consolidated
17	Masseur / Masseuruse	Rs. 35,000 consolidated
18	Physiotherapist	Range - Rs. 40,000 - 80,000 per month, consolidated
19	Sports Scientist	Range - Rs. 80,000 - 1,45,000 per month, consolidated
20	Nutritionist	Range - Rs. 75,000 - 1,00,000 per month, consolidated
21	Psychologist	
22	Manager – Sport Mgmt. & Dev., Infra, IT, Communications, HR, Finance, SRO	Range - Rs. 80,000 - 1,45,000 per month, consolidated
23	Asst. Manager – Sport Mgmt. & Dev., Infra, IT, Communications, HR, Finance, RO /DA	Range - Rs.40,000 - 60,000 per month, consolidated